U.S. Cluster Mapping - identifying clusters and industries as diversification targets.

<u>Utah FirmFind</u> - identifying companies belonging to clusters and industries (reps from Colorado, Montana, and Minnesota will need to confirm availability of NAICS assignments for employers) to find partners for strategies.

<u>O*NET</u> - researching occupations and which industries employ types of workers - i.e. "workforce-driven" view of diversification, leveraging skill sets of unemployed workers (examples discussed were Maytag in Iowa, Pikeville).

<u>OES Nonmetropolitan Areas</u> - identifying occupational classifications for types of workers in non-MSA counties.

<u>BLS Industry-Occupation Matrix</u> - seeing connections between which industries hire which workers and which workers concentrate in which industries (mentioned during workshop but not shown).

<u>BLS Location Quotient Calculator Video Tutorial</u> - not mentioned or shown during workshop but useful for identifying industry and occupation concentrations. Data availability in rural counties presents challenges (mentioned during workshop).